

## AFRASIA BANK LIMITED'S BUSINESS SEGMENTS

Today's clients expect a whole new kind of banking experience - one that is personalized, transparent, and informed. In line with our philosophy, "Bank Different", we provide tailored financial solutions to our clients in four areas of expertise. In addition, AfrAsia Capital Management Limited complements the Bank by providing Asset Management services.

### CORPORATE AND INVESTMENT BANKING

Short term lending, Term lending, Debt advisory products, Corporate syndications, transactional banking, trade finance, Foreign Exchange Solutions

#### Clients -

**LOCAL: Top 100 local corporates, mid corporates, parastatals, other government bodies, Film Industry**

**INTERNATIONALS: selective clients in South Africa and India**



### PRIVATE BANKING AND WEALTH MANAGEMENT

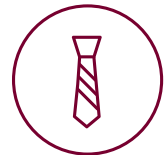
Private Banking, Personal Banking, External Asset Management & Custody, Asset Management, Wealth Management

#### A. PERSONAL BANKING

Primary clients ~ 5,000  
Accounts - 11,000

#### B. WEALTH MANAGEMENT

Analytics application to drive Private Wealth Proposition  
Clients - Resident Individuals, Non-Resident Individuals, Expatriates, Investors



## AFRASIA BANK BUSINESS SEGMENTS



### GLOBAL BUSINESS BANKING

Transactional & Payment Services, Cash & Liquidity Management, Other Products & Services

Total Deposits Segment B represent around 14.4% of Total deposits of all Banks in Mauritius at around MUR 78.3bn

**>10,000 clients** based in 140 countries

Clients: Trust & Foundations, External Asset Managers, Private Equity Funds, Foreign Companies, Pension Funds, Investment Holding Companies, Trading Companies, Local & International Management Companies.

### TREASURY & MARKETS

Four key pillars within the Treasury & Markets being:

- > Treasury (Foreign Exchange, Money Markets & Fixed Income Trading, Hedging Solutions, Yield Enhancement Solutions)
- > Financial Institutions
- > Custody & Securities Services
- > Debt Capital Markets

Provider of tailored treasury solutions to our clients

Aims to develop and deepen AfrAsia Bank's banking relationships

Advisory on debt raising to local and international clients  
Enabling clients to trade in Securities whilst ensuring settlement and safekeeping of assets

Gross Income - **MUR 2.24bn**

Clients - Local & International Corporates, Parastatals, Mid-Tier Corporates, SMEs, High Net Worth Individuals, Global Banking Business Clients, Financial Institutions  
Landmark Deals - IBL Bond Issue (Largest Oversubscription in Mauritius with MUR 12.6bn raised, recording an oversubscription of 4 times)



Through our four business segments and subsidiary, AfrAsia Capital Management Limited (ACM), we offer a wide range of financial services and products to meet our clients' evolving needs.



#### Accounts:

Savings, Current, Term Deposits



#### Wealth Management:

Wealth Management, Global Custody



#### Treasury & Markets:

Foreign Exchange, Money Markets & Fixed Income Trading, Structured Solutions, Custody & Securities Services and Debt Capital Markets



#### Financing Facilities:

Financing solutions for Individuals & Corporates, Trade Finance, Cards